



## REFERENCE FOR MRI CHINA GROUP

to: To whom it may concern

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copy: Michelle Chan, MRI China Group  
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re: **Reference for MRI's Michelle Chan's excellent recruitment services**

Landis+Gyr is the worldwide leader in electricity metering, offering the broadest portfolio of products and services in the electricity metering industry including integrated AMM/AMI solutions, communication systems and software, meters, meter data management, services and financing. The company operates with over 5,000 employees and operations in 30 countries across five continents and also has an industry-leading commitment to research and development with more than 600 full-time professionals in this area. Landis+Gyr Greater China has quickly grown its organisation to more than 550 employees and three manufacturing locations. Under the ownership of Bayard Group – to be renamed soon Landis+Gyr Holdings, the total revenue has grown from around 350m Euro in 2003 to 915m Euro in 2007 through organic growth and by bringing together 14 acquisitions.

The MRI China Group and Michelle Chan worked for us on our first senior management position for Greater China in 2005. Since then we have remained with Michelle and MRI for our key management positions in China Mainland, Hong Kong and Taiwan. Thanks to Michelle's strong dedication and persistence in a competitive market for talents and her determination to get the right match, we have been able to develop an organisation that is living up with Landis+Gyr's best-in class position. What's more, Michelle's suggestions and ideas went far beyond the assignment to deliver excellent candidates. MRI's approach to get a deep understanding not only of the role, but also the company culture and environment, and to advise you on the candidates' strength and weaknesses, clearly sets it apart from other recruiting companies. Michelle Chan has demonstrated this in the most impressive way.

We will for sure continue to have MRI and Michelle Chan as our partner for high level recruitments and I can only recommend to other companies to do the same.

With Best Regards

Michael Raber  
CEO Hong Kong & Taiwan  
**Landis&Gyr Limited**